



# Streamline operations, eliminate errors, and connect seamlessly with every stakeholder



# Why Data Communication?

- O1 Technical & consulting know-how in implementing Microsoft solutions
- O2 In-depth knowledge of the Greek Market with 30+ years of expertise
- O3 Agile methodology & cloud mindset
- O4 Leading expert in Greece for Dynamics 365 Business Central implementations

# **About Greek Marine App**

Greek Marine App is a powerful add-on for Microsoft Dynamics 365 Business Central, designed for maritime agencies. It streamlines ship representation, port services, and cargo handling, automating documentation and service billing. With real-time data and automated workflows, it enhances decision-making, reduces errors, and ensures compliance with maritime regulations.

#### What we offer

**Ship & Vessel Management:** Efficiently manage vessel records, schedules, and services with full tracking of arrivals, departures, and essential details.

**Import/Export Documentation:** Automate critical documentation like customs declarations, bills of lading, and service invoices.

**Custom Price Lists & Tariffs:** Set and manage custom tariffs based on client agreements and cargo parameters.

**Streamlined Operations:** Automate time-consuming tasks and handle more shipments with less effort.

**Data-Driven Decisions:** Gain real-time data to improve your operational efficiency.

#### **Data Communication**

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## Key use cases



#### **Sales**

Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.



#### Service

Understand your customers better and respond more quickly by accessing internal and external relationship data.



#### Finance and operations

Increase your return on investment with Microsoft's agile and efficient cloud solution.



#### Talent

Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.



#### Marketing

Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.

# Why Dynamics 365?

# **Modern applications**

Modern applications that deliver new experiences and connect with a business' existing systems to allow organizations to digitally transform their way.

Applications that use mixed reality, the ability to take an application that overlays on the reality in front of the user, that guides them through a business process like never before. Connect to information from social networks, mobile devices, and micro-applications to drive intelligence and inform a more effective business process.

# Unified data and processes

Unified data and processes that enable business without silos. Centralized data enables disparate groups to work together effectively with a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data to a single network.

## Intelligence that delivers

Intelligence that delivers actionable insight. Data in the new world includes social, relationship, and productivity information in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real-time with expanded analytics, predictive algorithms, and automated Al.

#### An extensible environment

An extensible environment that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.



# **Microsoft Dynamics 365**

Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

Learn more at www.dynamics365.com

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